

# MICHAEL GERSTNER

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## EXPERIENCE

**NOVEMBER 2019 – PRESENT**

**OWNER, GERSTNER PETROLEUM SERVICES**

Providing consulting services to customers in the Permian Basin – Laredo Petroleum, ICA Petroleum, Beryl Petroleum, Buckshot Production Company, Kimbrough Engineering and several other operators. Designing frac jobs and overseeing onsite operations - fracing, frac preps, wireline, and drill-outs.

**NOVEMBER 2014 – NOVEMBER 2019**

**SOUTHERN DIVISION MANAGER, CUDD ENERGY SERVICES**

Managed all Texas and New Mexico operations for the stimulation department. Developed sales and engineering teams to provide stimulation services to various customers. Patented a process to remediate horizontal completions.

**DECEMBER 2012 – OCTOBER 2014**

**GEOMARKET SALES MANAGER, BAKER HUGHES**

In charge of sales and engineering for 7 product lines in the Permian. Responsible for \$2 billion per year in revenue. Assembled drilling, completion and production teams to increase value to the E&P's.

**MAY 2010 – NOVEMBER 2012**

**DIRECTOR OF STRATEGIC INTEGRATION, BAKER HUGHES**

Integrated and developed all Baker Hughes and BJ Services sales and engineering groups into a seamless organization.

**AUGUST 2007 – APRIL 2010**

**PERMIAN SALES MANAGER, BJ SERVICES**

In charge of sales and engineering for multiple product lines in the Permian. Responsible for \$1 billion per year in revenue.

**MAY 1997 – JULY 2007**

**REGION ENGINEER – CITY SALES MANAGER, BJ SERVICES**

Designed and monitored stimulation, cement, and coiled tubing jobs in West Texas and Southeast New Mexico.

JUNE 1984 – APRIL 1997

**EQUIPMENT OPERATOR, FIELD SALES, DISTRICT MANAGER, ACID ENGINEERING & NOWSCO WELL SERVICE**

Started as an equipment operator and advanced to District Manager in Levelland, Texas. In charge of all sales and operations for this district.

**EDUCATION**

MAY 1984

**BACHELOR OF SCIENCE, PETROLEUM ENGINEERING  
TEXAS TECH UNIVERSITY**

**SKILLS**

- Very strong background in stimulation with a wide knowledge of multiple formations across the Permian
- Working with operators to maximize revenues through multiple services and processes
- Building business utilizing extensive contacts throughout the industry
- Developing engineering and sales teams
- Working with others to achieve the goals that move companies forward

**ACTIVITIES**

I am an avid tennis player, fisherman and hunter who enjoys the outdoors. I am active in my church and I like to participate in volunteer work.